

**PART 4**

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Which department does Lisa Markoff work in?
 (A) Communications
 (B) Accounting
 (C) Marketing
 (D) Human Resources
72. What will be the topic of the next meeting?
 (A) Time management
 (B) Social media
 (C) Performance reviews
 (D) Budget requests
73. What are the listeners reminded to do tomorrow?
 (A) Revise their résumés
 (B) Submit sales reports
 (C) Pick up a company manual
 (D) Sign up for extra shifts
74. What does the speaker say will change in April?
 (A) A company policy
 (B) A store layout
 (C) Nutrition labels
 (D) Product prices
75. What is special about the store's tote bags?
 (A) They are inexpensive.
 (B) They are lightweight.
 (C) They are waterproof.
 (D) They are colorful.
76. According to the speaker, what was the main reason for the change?
 (A) New ownership
 (B) Community feedback
 (C) Local business competition
 (D) Increased shipping costs
77. Where does the speaker most likely work?
 (A) At a law office
 (B) At a publishing firm
 (C) At a design studio
 (D) At a university library
78. What will the listeners do first?
 (A) Watch a training video
 (B) Read an online article
 (C) Go through a handbook
 (D) Meet with a manager
79. Why does the speaker say, "the management team has this room at one o'clock"?
 (A) To emphasize a time limit
 (B) To explain a scheduling error
 (C) To confirm that projects will be reassigned
 (D) To suggest relocating to a different area
80. Why is the listener hearing the message?
 (A) It is after business hours.
 (B) A telephone number has changed.
 (C) A call system is not working.
 (D) No employees are available.
81. What does the speaker say is provided for free?
 (A) A case
 (B) A cloth
 (C) A trial subscription
 (D) An extended warranty
82. According to the speaker, where can the listener find more information?
 (A) On a Web site
 (B) At a reception desk
 (C) In a newsletter
 (D) From an eye doctor

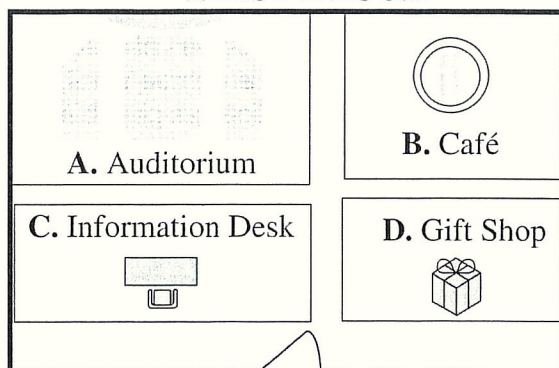
71	(A) (B) (C) (D)	77	(A) (B) (C) (D)
72	(A) (B) (C) (D)	78	(A) (B) (C) (D)
73	(A) (B) (C) (D)	79	(A) (B) (C) (D)
74	(A) (B) (C) (D)	80	(A) (B) (C) (D)
75	(A) (B) (C) (D)	81	(A) (B) (C) (D)
76	(A) (B) (C) (D)	82	(A) (B) (C) (D)

83. What event is the speaker introducing?
 (A) A cooking competition
 (B) A television interview
 (C) An employee banquet
 (D) A gardening class
84. Who is Felipe Sanchez?
 (A) A health expert
 (B) A food critic
 (C) A cookbook author
 (D) A television show host
85. What can the listeners do to win a prize?
 (A) Submit a recipe
 (B) Give contact information
 (C) Visit a Web site
 (D) Answer some questions
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86. Why does the speaker congratulate the listeners?
 (A) For opening a branch office
 (B) For reducing a cost
 (C) For recruiting new staff
 (D) For making clients happy
87. Why does the speaker say, "no one ever uses the empty office upstairs"?
 (A) To reassure the listeners about a decision
 (B) To express surprise at an invitation
 (C) To propose a solution to a problem
 (D) To complain about a work policy
88. What does the speaker say he will do this afternoon?
 (A) Move some furniture
 (B) Return some documents
 (C) Make a list
 (D) Review some diagrams
89. Where do the listeners most likely work?
 (A) At a software development firm
 (B) At a manufacturing plant
 (C) At a cleaning service
 (D) At an electronics store
90. Why does the speaker say, "break times will be limited"?
 (A) New employees must complete their training.
 (B) Some workers are out sick.
 (C) Employees will be busier than usual.
 (D) A cafeteria space is small.
91. What does the speaker want completed by the end of the day?
 (A) A customer service survey
 (B) A window display
 (C) An order form
 (D) A weekly time sheet
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92. Where is the introduction taking place?
 (A) At a department meeting
 (B) At an awards ceremony
 (C) At a press conference
 (D) At a new hire orientation
93. Who is Sonia Johnson?
 (A) An architect
 (B) A fashion designer
 (C) An engineer
 (D) A sculptor
94. According to the speaker, what is notable about the design?
 (A) It uses easily accessible materials.
 (B) It provides protection from bad weather.
 (C) It will encourage tourism.
 (D) It will allow more collaboration among coworkers.

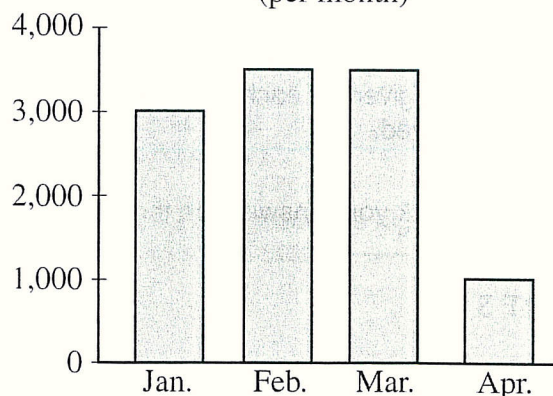
83	(A)	(B)	(C)	(D)
84	(A)	(B)	(C)	(D)
85	(A)	(B)	(C)	(D)
86	(A)	(B)	(C)	(D)
87	(A)	(B)	(C)	(D)
88	(A)	(B)	(C)	(D)
89	(A)	(B)	(C)	(D)
90	(A)	(B)	(C)	(D)

91	(A)	(B)	(C)	(D)
92	(A)	(B)	(C)	(D)
93	(A)	(B)	(C)	(D)
94	(A)	(B)	(C)	(D)

FIRST FLOOR



Shoes Sold
(per month)



95. Where does the speaker most likely work?
- (A) At an art museum
(B) At a sports complex
(C) At a nature park
(D) At a historic site
96. Look at the graphic. Where does the speaker advise the listeners to go at ten o'clock?
- (A) To Area A
(B) To Area B
(C) To Area C
(D) To Area D
97. What does the speaker say the listeners can do at the information desk?
- (A) Sign up for a tour
(B) Purchase maps
(C) Buy discount tickets
(D) Rent equipment
98. Look at the graphic. When did the store change locations?
- (A) January
(B) February
(C) March
(D) April
99. What does the speaker suggest?
- (A) Expanding an advertising campaign
(B) Reorganizing a department
(C) Promoting an employee
(D) Conducting a training session
100. What does the speaker ask the listener about?
- (A) The size of a budget
(B) The status of an application
(C) Upcoming sales quotas
(D) Recent policy changes

95	(A) (B) (C) (D)
96	(A) (B) (C) (D)
97	(A) (B) (C) (D)
98	(A) (B) (C) (D)
99	(A) (B) (C) (D)
100	(A) (B) (C) (D)

This is the end of the Listening test. Turn to Part 5 in your test book.

Questions 71 through 73 refer to the following excerpt from a meeting.



① I've invited Lisa Markoff, the head of Human Resources, to come to our next meeting. ② She'll be answering your questions about the recent changes that her department's made to our performance review procedures. ③ She'll also give us instructions for filling out the new performance review forms for Human Resources. And finally, before we break up for today, ④ I want to remind you that it's the end of the month, so your sales reports are due tomorrow.

Questions 74 through 76 refer to the following announcement.



Attention, Hibben Foods shoppers: ① Starting in April, our store will have a new policy. We will no longer offer single-use plastic bags at the checkout counter. You're welcome to bring your own bags. However, ② we also have cloth tote bags available for purchase at the checkout counter. And these are not your ordinary shopping bags. ③ What's special about them is that they're available in ten different colorful patterns that we're sure you'll love. ④ We've decided to offer these tote bags in response to the community's feedback. You made your voices heard, and Hibben Foods has listened!

Questions 77 through 79 refer to the following talk.



① Welcome, new editors, to this training session! ② At Paper Lantern Books, we use very specific editorial standards for our publications. This session has been designed to familiarize you with them. ③ First, we'll go over this handbook of our company's style and rules. It has all the information you need for your daily work, plus examples for us to discuss as a group. Then, I'll talk about how to work with our authors; remember, our job is about bringing the author's ideas to the page. ④ We have a lot to cover, and the management team has this room at one o'clock.

Questions 80 through 82 refer to the following recorded message.



Thank you for choosing Shin Opticians. ① All of our receptionists are assisting other patients at the moment. Please hold, and your call will be answered in the order it was received by the next available receptionist. While you wait, here's our eye care tip of the day. To clean your glasses, ② use the special soft cloth that we provide all patients at no cost. Regular tissues or paper napkins can scratch the lenses. ③ For additional tips on how to take care of your eyeglasses and your vision, as well as other information about our clinic, please be sure to subscribe to our monthly newsletter. Thank you for holding—we will answer your call shortly.

Questions 83 through 85 refer to the following introduction.



① Welcome to the annual Cabrillo Cooking Championships. We've brought together the best chefs from local restaurants for a friendly contest. ② My name is Felipe Sanchez—host of the cooking show *I Cooked It Myself*. Now ③ let's get started with the competition. This year the challenge is to prepare a spaghetti sauce using vegetables grown in the area. The chefs have one hour, and then the judges will select a winner. By the way, ④ don't forget to enter our raffle. ⑤ Just write down your phone number and e-mail address. One lucky winner will receive a free dinner at a downtown restaurant.

Questions 86 through 88 refer to the following excerpt from a meeting.



① Our clients at the Department of Transportation are very pleased with the Web site you designed for them. ② It's just what they wanted, so congratulations! Now, when their representatives were here last, ③ some of you complained that you couldn't meet with them in our conference room because of the remodeling work in the room. I'm sorry, ④ I know that's a problem, but the renovation project should be finished very soon. Meanwhile, no one ever uses the empty office upstairs. I think ⑤ we just need to move in a few extra chairs and a table. ⑥ I'll do that this afternoon.

Questions 89 through 91 refer to the following announcement.



Good morning, everyone. As you know, ① the store's annual weeklong sales event is coming up. ② Everything will be on sale... cell phones, laptop computers, televisions. Like every year when we have this event, break times will be limited, ③ so we'll provide some lunch in the break room. In the meantime, to prepare for the sale, we need to make sure our store's organized. ④ We'll start with the product display in our front window. ⑤ I'd like it to be completely finished by the end of the day.

Questions 92 through 94 refer to the following introduction.



Good evening, everyone. ① It is my great pleasure to host the Esber Foundation awards ceremony. As you know, each year the foundation recognizes practical innovations that offer great benefits to society. I'm pleased to present the first award this evening to ② a mechanical engineer, Sonia Johnson. ③ Sonia has applied her engineering skills to design a low-cost system to filter drinking water for use in remote areas of the world. ④ The design is especially notable because it uses materials that are readily available in the areas where the system is needed.

Questions 95 through 97 refer to the following talk and floor plan.



① Welcome to the Visitor Center at Lake Yanagi Park. I hope you're all excited to discover the beauty of the lake and the surrounding environment. ② We recommend you begin your visit with a fifteen-minute video in the auditorium, which will tell you about the history of the park. ③ The next video will begin at ten o'clock. And today's a beautiful day to explore the park. ④ If you'd like to rent canoes or bicycles, please go to the information desk, where the volunteers can help you.

Questions 98 through 100 refer to the following telephone message and graph.



Hi, Javed. I wanted to talk to you about our advertising strategy. I was looking at the sales figures from the past few months—① we had a very significant drop in the amount of inventory our shoe store sold during the month we changed locations. It was well under the three thousand pairs we expected. And what's worse, the situation hasn't improved since then. ② I think we need to spread our advertisements out more to make sure customers know about our new location. ③ Do we have enough money in the budget to put more ads in other local newspapers? Let me know, thanks.