

**PART 4**

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What does the speaker's business sell?
(A) Furniture
(B) Automobiles
(C) Factory equipment
(D) Real estate
72. What information does the speaker request?
(A) An order number
(B) A launch date
(C) An inventory
(D) An address
73. What is scheduled to happen tomorrow?
(A) A new store location will open.
(B) A factory will resume production.
(C) A truck will make deliveries.
(D) A sales promotion will begin.
-
74. Where does the speaker most likely work?
(A) At a laboratory
(B) At a university
(C) At a pharmacy
(D) At a clothing shop
75. What problem does the speaker mention?
(A) A product is not available.
(B) A clinic is understaffed.
(C) An appointment must be canceled.
(D) A store is closing early.
76. What is the listener instructed to do?
(A) Bring some identification
(B) Go to the front desk
(C) Return a telephone call
(D) Reschedule a delivery
-
77. What type of event is being announced?
(A) A tour of local gardens
(B) A visit to a famous park
(C) A reception for club members
(D) A sale of home decorations
78. Why should listeners visit a Web site?
(A) To view some photographs
(B) To download a brochure
(C) To purchase a ticket
(D) To join an organization
79. According to the speaker, why is money being raised?
(A) To preserve historic homes
(B) To repair a fountain
(C) To create a new park
(D) To build a bridge
-
80. Where does the speaker work?
(A) At a farm
(B) At a market
(C) At a restaurant
(D) At a shipping company
81. What problem does the speaker describe?
(A) A staff member is not at work.
(B) Extra items were delivered.
(C) A business is closed.
(D) A special event has been canceled.
82. What does the speaker mean when she says, "I need to finish the kitchen inventory this morning"?
(A) She does not have enough ingredients.
(B) Nobody has offered to help her.
(C) She would like a response soon.
(D) A special event will take place this afternoon.

71	A B C D	81	A B C D
72	A B C D	82	A B C D
73	A B C D		
74	A B C D		
75	A B C D		
76	A B C D		
77	A B C D		
78	A B C D		
79	A B C D		
80	A B C D		

83. What is the purpose of the talk?

- (A) To introduce a speaker
- (B) To promote a product
- (C) To announce an award
- (D) To describe a trip

84. What field does Joan McLane most likely work in?

- (A) Economics
- (B) Transportation
- (C) Publishing
- (D) Medicine

85. What has Joan McLane recently done?

- (A) Edited a book
- (B) Advised a company
- (C) Conducted an experiment
- (D) Started an organization

86. What is the main purpose of the broadcast?

- (A) To describe a membership offer
- (B) To announce a hospital opening
- (C) To introduce some exercise classes
- (D) To congratulate medical staff

87. What addition is planned?

- (A) A children's playroom
- (B) A fitness center
- (C) Extra office space
- (D) Employee lounges

88. According to the spokesperson, what did visitors like?

- (A) The new Web site
- (B) The extended opening hours
- (C) The information desk
- (D) The convenient location

83	(A) (B) (C) (D)	91	(A) (B) (C) (D)
84	(A) (B) (C) (D)	92	(A) (B) (C) (D)
85	(A) (B) (C) (D)	93	(A) (B) (C) (D)
86	(A) (B) (C) (D)	94	(A) (B) (C) (D)
87	(A) (B) (C) (D)		
88	(A) (B) (C) (D)		
89	(A) (B) (C) (D)		
90	(A) (B) (C) (D)		

89. Who most likely are the listeners?

- (A) Customer service representatives
- (B) Software developers
- (C) Corporate attorneys
- (D) Financial advisers

90. What does the speaker mean when she says, "Yes, I know that's not enough"?

- (A) She acknowledges her own mistakes.
- (B) She is worried about a deadline.
- (C) She wants the listeners to volunteer.
- (D) She recognizes the listeners' concerns.

91. What task does the speaker assign to the listeners?

- (A) Updating a mailing list
- (B) Revising training materials
- (C) Mentoring new staff
- (D) Learning to use a software program

Priceway Grocery	
Discounts	
Bread	40%
Fruits	20%
Canned items	25%
Cereal	30%

92. Why is the store having a sale?

- (A) To celebrate an anniversary
- (B) To promote a grand opening
- (C) To compete with a nearby store
- (D) To introduce new products

93. Look at the graphic. What is the discount on the featured product?

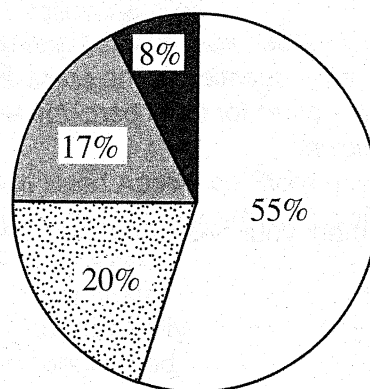
- (A) 20%
- (B) 25%
- (C) 30%
- (D) 40%

94. Where is a full list of discounts available?

- (A) Near the bakery
- (B) In the local newspaper
- (C) At the entrance
- (D) By each cash register

**Wireless Internet Access Rates**

½ hour	\$2.00
2 hours	\$5.00
4 hours	\$8.00
6 hours	\$10.00

Market Shares

- ☐ Sylkview Studios
☒ DTQ and Co.
☒ Entertainable
☒ Cube 9

95. What does the speaker request that passengers do?
(A) Store their luggage
(B) Turn off their mobile phones
(C) Fasten their seat belts
(D) Double-check their seating assignments
96. Look at the graphic. How much does Internet access cost for the duration of the flight?
(A) \$2.00
(B) \$5.00
(C) \$8.00
(D) \$10.00
97. What does the speaker say flight attendants will do later?
(A) Show a video
(B) Serve beverages
(C) Distribute customs forms
(D) Provide blankets
98. What industry does the speaker work in?
(A) Game development
(B) Film production
(C) News reporting
(D) Interior design
99. Look at the graphic. What company does the speaker work for?
(A) Sylkview Studios
(B) DTQ and Co.
(C) Entertainable
(D) Cube 9
100. According to the speaker, what will the company do in the next quarter?
(A) Restructure a department
(B) Reduce production costs
(C) Negotiate a contract
(D) Try a different business model

95	(A)	(B)	(C)	(D)
96	(A)	(B)	(C)	(D)
97	(A)	(B)	(C)	(D)
98	(A)	(B)	(C)	(D)
99	(A)	(B)	(C)	(D)
100	(A)	(B)	(C)	(D)

This is the end of the Listening test. Turn to Part 5 in your test book.

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Questions 71 through 73 refer to the following telephone message.



Hi, Ms. Saldana, ❶this is Ricardo Valdez from Wagner's Home Furnishings. I'm calling about ❷the dining table and chairs that you recently bought at our store. It appears that we made a mistake in entering your address into our customer files. When we tried to deliver your items, ❸our truck driver found that the address we had for you didn't exist! When you get a chance, ❹please call back and give us your correct address. ❺The truck's going out again tomorrow morning, so if you call us by five P.M., we can deliver the dining set sometime tomorrow.

Questions 77 through 79 refer to the following broadcast.



And now for the Radio 10 Community Bulletin Board. ❶The Riverdale Garden Club has announced that club members will be hosting the annual garden tour on Saturday and Sunday, May seventh and eighth. ❷The event features tours of several local gardens, which have been designed and planted by club members. ❸Tickets are available for ten dollars each on the club's Web site, www.RiverdaleGardenClub.com. ❹Money raised from the sale of tickets will be used to repair the fountain in Riverdale Park.

Questions 83 through 85 refer to the following talk.



❶Joan McLane, our guest lecturer tonight, ❷began her distinguished work as an economist right here in New York City. ❸She has long been recognized as an expert on Asian economic development. Companies have come to value her thorough understanding of what it takes to do business in Beijing, Tokyo, and Seoul. ❹Recently, Ms. McLane has given expert advice on the Chinese market to one of the largest car manufacturers in the world. We're very fortunate that she can speak to us tonight. On behalf of the Dixon Research Institute, I'm pleased to welcome Joan McLane.

Questions 74 through 76 refer to the following telephone message.



Hello, this message is for Mr. Lehman. ❶This is Mei Li from Sun Central Pharmacy. I'm calling to let you know that your doctor called in your prescription for allergy pills earlier today. ❷We usually have that medication in stock, but unfortunately, we ran out yesterday. We'll get a new shipment in tomorrow, though. Your prescription will be ready for you to pick up after two P.M. ❸Please come by the front desk of the pharmacy when you stop in tomorrow. Thank you and have a good evening.

Questions 80 through 82 refer to the following telephone message.



Hi, ❶Chef Bertrand, this is Shelley calling from the restaurant kitchen. We just got today's fresh produce delivery, and I'm a bit concerned. ❷There are quite a few extra vegetables here that aren't on our usual order list, but I don't remember any special events being scheduled this week, and I don't see any listed on the calendar. Did you order anything special? ❸I was going to call the supplier, but I thought I should check with you first. So, uh, remember I need to finish the kitchen inventory this morning ... and ❹it's already ten o'clock. Thanks.

Questions 86 through 88 refer to the following radio broadcast.



This is Marlene Saunders with the local news. ❶The long-awaited Chiltonville Medical Center opened on Tuesday. The hospital complex reflects the most advanced thinking about medical care. This includes wellness education sessions on nutrition and exercise. ❷An additional fitness facility is scheduled to open in August, which will serve the local population and include rehabilitation services. A hospital spokesperson said ❸the location is easily accessible by public transportation, which visitors said they appreciated. For more information about Chiltonville Medical Center, visit the Web site at www.chiltonvillemedicalcenter.com.

Questions 89 through 91 refer to the following excerpt from a meeting.

 W

Hi, everyone, ❶let's begin the weekly call-center staff meeting. First of all, I wanted to let you know that ❷I've just hired two additional customer service representatives to help out on the phones. Yes, I know that's not enough. ❸But there isn't much I can do with our budget. Anyway, their first day is next Monday, but ❹before they start, it's important that we revise our training manual. I'm going to assign a section to each one of you. Please go through your section, and if you see anything that has to be corrected, please send me an e-mail with the page number and your comments. I'll review all your suggestions and make a final draft.

Questions 95 through 97 refer to the following announcement and brochure.

 M

Attention, passengers. Welcome aboard Trilsen Airways flight 209 with nonstop service to Seattle. At this time, ❶please make sure your bags and personal items are properly stowed in the overhead bins or under the seat ahead of you. ❷Our flight today will be about six hours long, and we expect an on-time arrival. We'll be taking off in just a few minutes, so I'd like to remind you that wireless Internet access is available on this flight. You can refer to the brochure in your seat-back pocket for pricing options. ❸Once our cruising altitude has been reached, flight attendants will come around with our complimentary beverage service.

Questions 92 through 94 refer to the following announcement and list.

 W

Hello, Priceway Grocery shoppers. ❶It's our fifth anniversary, and we're celebrating with a special sale this week. You'll find savings on everything from canned goods to fresh fruits and vegetables. And make sure you stop by our bakery, where ❷you can find our featured item—fresh-baked bread! You won't want to miss it! ❸A full list of discounts for this week is available at the doorway to the store. Thank you for being our loyal customers over the past five years. We hope to continue serving you for many years to come.

Questions 98 through 100 refer to the following excerpt from a meeting and chart.

 W

Alright everyone, ❶here's the breakdown of this year's video-game market shares. We're still among the top four gaming companies, but we need to pay attention to DTQ's rapid growth—they just surpassed us. ❷We're not that far behind at seventeen percent, but we need to keep up. Our market experts attribute DTQ's expansion to its new business model. DTQ now offers its games for free, with consumers making extra purchases during the game. We think this business approach could also help us attract new users, so ❸in the next quarter we're going to try it out with some of our existing games to see if we can grow beyond our seventeen-percent market share.